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18 November 2016

Mr J McCooke
The Good Ship Limited
289 Kilburn High Road
London
NW6 7JR

Dear John,

LICENCING

I refer to our recent meeting about the possible reduction in your licencing hours.

To recap, I examined your takings records for the period 1 March 2015 to 31 August 2016, being an eighteen month period. I established that 74.99% of your weekly takings are on a Friday and Saturday when you have extended licencing hours. Although we were unable to break down precisely the timing of your takings, you estimated that two thirds of your takings are after 11.30pm. This would mean that a cut in your licencing hours to around this time would mean approximately a 50% reduction in your turnover which would make the business unviable.

You are welcome to show this letter to any interested party and point out that we have acted for you since you established the company eleven years ago.

Kind regards.

Yours sincerely,



TREVOR BERKLEY